



**respondi**  
CLOSE TO PEOPLE

respondi is a company from the online market research branch, in the field of data collection and analysis. We use the latest digital technologies to deliver companies relevant insights on their target groups. To achieve this, we accompany people on their daily connected lives, which enables us to create a comprehensive picture of customers, wishes and behaviour. Founded in 2005 in Cologne, respondi currently has more than 80 employees and 800 clients in Cologne, London and Paris. Join our team as

## ACCOUNT MANAGER (F/M)

PARIS | FULL-TIME | START IMMEDIATELY

### YOUR RESPONSIBILITIES

- Daily contact with potential and existing customers selling them our services and products either on the telephone, by email or at an appointment
- Advise existing customers and propose tailor made services to consolidate the working relationship
- Support the sales team in the whole sales process from the feasibility verification of a project through to the creation of proposal, with an advisory role in all steps of the process
- Get to know our network or if already known be able to incorporate it into sales
- Update our CRM system

### YOUR STRENGTHS

- At least 1-2 years professional experience in sales, ideally in the field of market research
- Above average communication skills whether with customers or colleagues
- Excellent understanding of figures and statistics
- Excellent knowledge of French language (native speaker level)
- Very good knowledge of written and spoken English
- Exact and precise working methods
- You have a talent for organization and the ability to prioritize which helps you to meet deadlines
- You work well in both a team and are flexible
- You have a university degree or a similar qualification

### YOUR ADVANTAGES

- Challenging and exciting projects for renowned clients
- Diverse tasks and autonomy
- Possibility to develop internationally in cooperation with our offices in Cologne and London
- Excellent public transport connections to Paris city centre
- Strong team spirit and uncomplicated company policy
- Regular team events
- Company pension scheme

Please send us your full and complete application to:

respondi SAS  
Mara Kretschmer  
32, avenue de l'Opéra  
75002 Paris

No need to send your documents by post, we prefer to receive job applications by email. Please send your cover letter to [career@respondi.com](mailto:career@respondi.com) and include your salary expectation as well as your CV and any other relevant certificates and references.



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[WWW.RESPONDI.COM](http://WWW.RESPONDI.COM)